

# FOUNDATION. ELEVATION. SUCCESS

### **OUR SERVICES:**

- Contract Negotiations
  - Image Marketing
  - Brand Management
    - Website Design
- Foundation Development
- Philanthropic Opportunities
- Endorsement & Community Engagement Representation
- Post Career Strategic Planning

### WHO ARE WE?

- We are a full service representation company based out of Fort Wayne, Indiana.



### **OUR MISSION**

Our mission is to enhance the opportunities for athletes to grow and develop through meaningful and strategic partnership and inspirational community engagement. Capture Sports Agency is a recognizably different kind of sports representation firm.

### **OUR PRINCIPLES**

Capture Sports Agency principles are Foundation, Elevation, and Success. Those are the three principals we want our clients to understand and what we offer our clients.

## **ABOUT CSA**

### **OUR GOAL**

To assist athletes through opportunities to advance financially, mentally, physically, and spiritually, while sharing their journey with the world.





Becoming an NBA basketball player is a very difficult task. Even people with the talent and aptitude to make it to the NBA do not always make it because of the amount of training, mental toughness and opportunity it takes to play professional basketball in the world's preeminent basketball league. That's why here at Capture Sports Agency, in addition to the NBA we have other options that can help you fulfil your dreams.



### MARKETING STRATEGIES

#### **KEY LOCATIONS**

Fort Wayne, IN
Lexington, KY
LaPorte, IN
City of Professional Team

#### **KEY OPPORTUNITIES**

Public Appearances
Radio & TV Interviews
Media Exposure
Charitable Functions
Civic Movement

#### **TYPES OF BRANDS**

Clothing & Apparel
Automotive
Soft Drinks

Energy Drinks Water





### **ENDORSEMENTS**

### **OUR STRATEGY**

We will start by finding the key areas where we should market. Once we learn more about you off the court we will decide what brands to target. Next, the Capture Sports Agency Marketing Team will come together to find what brands and appearances fit your schedule and marketing scheme best!

#### **KEY APPEARANCES**

First Pitch at Tincaps game

Appearances on Wane 15 & ESPN FW

Speaking engagement at St Paul Middle School

"Three Puck Shot" at Komets game

Keion Brooks Night at FW Northside

Guest Broadcast for Summit City Sports

• Keion Brooks Bike-A-Thon with Summit City Bikes

Shirt Giveaways around Fort Wayne

Autograph signing at Glenbrook Mall



### KEION'S MARKET

### **FORT WAYNE**

At Capture Sports Agency, we believe marketing you around the city of Fort Wayne is very important. The city is known for supporting their stars. And you can be next!





### **EVOLUTION**

When starting you professional career, endorsements will be slim. It is our job to get you appearances and endorsements. We will start with small endorsements in Fort Wayne, Lexington, and your professional city. Your market has the possibility to then evolve to bigger and National brands, such as Nike,

Gatorade and even more!

### CARD DEALS & SIGNINGS



### **CARD DEALS**

Card & memorabila deals are a great way to make an off court income. It also helps build your marketability in the younger generation.



### **SIGNING APPEARANCES**

Their are tons of Memorabilia shops in Fort Wayne, Lexington, and Indianapolis. When those shop decide to have an in store signing, they usually have great turn outs. Signing appearances are also a great way to get your name out there to your fans. You can gain many fans from events like these.



### HOW DO WE ENHANCE CAREERS?

### TEAM RECRUITMENT STRATEGY

### **OUR GOAL**

Our #1 goal is to get Keion on an NBA team! Every chance we get we will work towards that goal!

### **ALTERNATIVES**

Although NBA is our goal, we have other alternatives lined up. This way you can showcase your game in other leagues to prove yourself for the NBA.









## SCENARIOS FOR KEION



#### IF DRAFTED..

- 1. Negotiate contract with new team.
- 2. Take care of all necessary arrangements.
- Housing
- Weekly & Monthly Schedule
- Meals & Therapies
- Transportation
- 3. Find Marketing Opportunities
- 4. Make sure family is taken care of.



#### IF UNDRAFTED..

- 1. Contact NBA teams about being an undrafted signee.
- 2. Make sure resume looks professional.
- 3. Apply pressure to signing with G League or Overseas team.
- 4. Send film to G League & Overseas teams.
- 5. Find marketing opportunities locally.
- 6. G League tryouts in September

### **OUR SCHEDULE FOR KEION**

- 1. Keion Declares for the Draft and signs with CSA.
- 2. Hire a Personal Trainer if no trainer already.
- 3. Gather all film and work on professional resume to send to NBA, G-League, & Overseas teams.
- 4. Educate Keion on the process.

Permissible Participation & Related Expenses

Exhausted Eligibility

Underclassman

**NBA** Combine

Individual Team Tryouts

Portsmouth Invitational



### SCHEDULE CONTINUED

- 4. Take care of all necessary arrangements
- Practices
- Accommodations
- Meals
- Therapies
- 5. Prepare Keion for handling media
- Come up with 2-3 talking points
- 6. Set up an interview with not so-popular media outlet to practice.
- 7. Education Keion on NBA Draft Timeline
- G League Elite Camp
- NBA Draft Lottery
- NBA Draft Combine
- NCAA Early Entry Deadline
- NBA Early Entry Deadline



# POST CAREER STRATEGIC PLANNING

Many athletes nowadays retire either broke or struggling financially. One of our goals as a company is to make sure our clients retire financially set. We will sit down with you and create a plan so you are set after your playing days are over.

### **INVESTMENTS**

Investment opportunities don't just stop once you retire. You will still be able to invest in what you would like. The opportunities are endless.

# POST CAREER OPPORTUNITIES



"WE ARE HERE FOR THE LONG TERM!"

# INSURANCE & FINANCE ADVISORS

Capture Sports Agency has a list of advisors that we can reccomend or you can have your own. We want to make sure you are comfortable with your advisor. Whoever you decide to choose, they will sit down with you to create a financial and insurance plan to make sure you are set.





### **FOUNDATION DEVELOPMENT**

Create your own
Foundation to raise money
for benefits of your choice!







## SOCIAL MEDIA PLAN







### WHAT TO DO

- Post images of you around Fort Wayne, Lexington, & professional city
  - Go live and chat with fans.
  - Show some behind the scene pics of you and your teammates.
    - Talk about what you believe in!
      - Do competitions to giveaway memorabilia.
        - Communicate with fans!

### **HOW DOES IT BENEFIT**

- More followers
- Better marketability
- Turns into more endorsement opportunites and more money for you and your family!



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